Quantification of Virtual Water balance of Tunisia: Flows Embedded in the main produced, consumed and exchanged Agricultural Commodities

MARIEM MAKHLOUF ^A, AYMEN FRIJA^B, ALI CHEBIL^{c*}, ASMA SOUISSI^D, TALEL STAMBOULI^D, ABDALAH BENALAYA^D

Jel classification: Q25, Q27, Q17

Abstract

1. Introduction

Since the beginning of the 21 century, water has been increasingly considered as an economic good. In addition to the necessity of water valuation and pricing, another major inspiration related to the metaphor of virtual has been driven by water scarcity and necessity for sustainable management options for water resources through controlling food trade. The concept of virtual water was first introduced by Allan (1998) to indicate the volume of water used to produce a commodity. The main components of virtual water are the green (the infiltrated rainwater stored in soils) and the blue water (referring to surface and ground water). Nevertheless, from an economic point of view, mostly blue water has been always considered for productivity growth assessment in agricultural (and other) sectors.

This paper estimates the virtual water content and flows of Tunisia embedded in its main exchanged strategic agricultural commodities, with clear quantification of both green and blue water. Comprehensive surveys of inputs and outputs of the main agricultural commodities consumed and exported in Tunisia were conducted and validated in all bioclimatic regions of the country. Virtual water content was also estimated for the same crops in different bioclimatic areas. Our calculations show that Tunisia is a net virtual water "importer". We also surprisingly show that, even though olive production is mostly rain fed, olive oil production is still identified as the most water-demanding commodity (7 m³/kg) in Tunisia due to the need of blue water for its processing. By exporting 145.9 thousand tons of olive oil and 97.8 thousand tons of date in 2013, Tunisia has respectively lost 1079.6 and 283.6 Million m³ of virtual water. On the other hand, by importing 2146.6 thousand tons of cereals and 15.7 thousand tons of potato in the same year, Tunisia has respectively saved 2901.7 and 3.14 Million m³ of water resources.

Key word: Trade, Agriculture, Virtual Water, Tunisia

<u>Résumé</u>

Ce travail évalue la teneur en eau virtuelle et les flux de la Tunisie incorporés dans ses principaux produits agricoles stratégiques échangés, avec une quantification précise de l'eau verte et bleue. Une enquête approfondie des principaux produits agricoles consommés et exportés en Tunisie a été réalisée et validée dans toutes les régions bioclimatiques du pays. La teneur en eau virtuelle a également été estimée pour les mêmes cultures dans différentes régions bioclimatiques. Nos calculs montrent que la Tunisie est un pays "importateur net " d'eau virtuelle. Nos résultats montrent aussi que, même si la production d'olives est principalement non-irriguée, la production d'huile d'olive est toujours identifiée comme le produit le plus exigeant en eau (7 m³ / kg) en Tunisie en raison de la nécessité de l'eau bleue pour. sa transformation. Dès lors, en exportant 145.9 mille tonnes d'huile d'olive et 97.8 mille tonnes de dattes en 2013, la Tunisie a perdu respectivement 1079.6 et 283.6 Mm³ d'eau. D'autre part, en important 2146.6 mille tonnes de céréales et 15.7 mille tonnes de pommes de terre dans la même année, la Tunisie a économisé respectivement 2901,7 et 3.14 6 Mm³ de ressources en eau.

Mot clé: Commerce, Agriculture, Eau Virtuelle, Tunisie

In 1997, Allan introduced the concept of virtual water as

[®] Corresponding author: chebila@yahoo.es

can gain by importing water-intensive crops while using their limited water availability for cropping activities generating greater added value (Chapagain and Hoekstra, 2003; Wichelns, 2004). Therefore, optimal trading strategies may be defined by taking into account the opportunity costs of production within countries, evaluating comparative advantages, and considering other social, economic, and environmental dimensions of public policy objectives (Wichelns, 2010). Hoekstra and Hung (2005) were the first to develop a methodology to estimate the quantity of virtual water flows between

"a powerful economic tool to deal with water scarcity problems of nations" (Allan, 1997). Virtual water can then be considered as a potential tool to resolve the geopolitical conflicts between nations suffering from water penury, which in turn has deep implications on food security (Allan, 1996). In this context and according to the World Bank, countries in the Middle East and North Africa, which are among the poorest in the world in terms of water resources availability may have potential benefit by investigating the scope of virtual water trade on savings of their limited water resources.

Wichelns (2001) and Allan (2003) also mentioned the close similarity between virtual water and the theory of comparative advantage, and that "virtual water can be considered as a descendant of that theory". Based on this interpretation scarce water nations

^a National Agronomic Institute of Tunisia, Carthage University, Mahrajène, Tunis 1082, Tunisia.

^b International Center for Agricultural Research in the Dry Area, St Khaled Abu Dalbouh, Abdoun, Amman, Jordan.

^c National Institute for Research in Rural Engineering, Water and Forestry, St Hédi el Karray El Menzah IV, Ariana,Tunisia.

^d Height School of Agriculture Mograne, Carthage University, Za-ghouan, Tunisia.

nations through crop and livestock trade. Their method can also be helpful in generating public awareness concerning the volume of water required for commodity production. They used basic approach of multiplying international crop trade (ton/year for each crop) by its associated virtual water content expressed in m³/ton for each crop (Hoekstra and Hung, 2005; Novo, 2008). Despite the importance of virtual water trade analysis on policy and management making towards water scarcity, only few studies was developed in a national level.

This study particularly focuses on the Tunisian case. As most of Mediterranean countries. Tunisia is considered as a water scarce. Annual per capita water availability in Tunisia is only around 500 m³ and is expected to decrease to 370 m³ per capita in 2030. Agriculture is the largest water user in Tunisia, accounting for about 80% of annual consumption while domestic use 12% and other uses (industrial and tourism) 8% (Plan Bleu, 2011). Our objective is to analyze the flows of virtual water in the main exchanged strategic commodities of Tunisia; and to evaluate the virtual water balance of the country. Through this investigation we aim to define the scope of the virtual water concept for saving water resources in Tunisia, and providing policy insights about possible impact of considering virtual water trade in the national water management strategy. Contrary to the majority of the studies quantifying virtual water content and referring their calculations to the FAO's database concerning the crop water requirement, the current study is rather based on a database derived from our own field investigation including 80% of the country's regions and cropping systems. In Tunisia, Chahed et al. (2010) was the first who evoked the concept of virtual water, by developing a method of systematic assessment of water resources involved in the production of rain-fed crops, particularly cereals and olive (Chahed et al., 2010). He especially stressed the importance of considering green water in the estimation of virtual water content of rain-fed crops. Chahed et al (2015) also attempts to highlight the relationship between water scarcity and food security through evaluating the amount of water equivalent of food stuff production in Tunisia. Since the water equivalent of food demand has increased essentially due to population growth, recourse to virtual water trade through the exchange of agricultural products allow a water gain of 5,8 Km³.

The rest of the paper is organized as follows. The second section presents a brief description of the literature review. The methodology used to quantify virtual water content of agricultural commodities in Tunisia is presented in the third section. Results are presented and discussed in sections four and five. And the last section concludes.

2. Literature review

Major research efforts have been made to account for the virtual water flows in the world. These works are not only attached to quantify these "silent" transfers of water, but also to assess the impacts on water resources management at both local and global level. Firstly, several studies assessed the flow of global virtual water or between continents such as Chapagain and Hoekstra (2003), Oki et al. (2003), Zimmer and Renault (2003). Since then, Estimate of Chapagain and Hoekstra (2003), completed during the period 1995-1999 and included agricultural and non-agricultural goods. The result of this estimate shows that the global virtual water flows is about $1040*10^9$ m³/ year of which 67% is generated by international crop trade. Nevertheless, Chen et al. (2013) highlighted, through the estimation of the international virtual water flows embodied in agricultural and nonagricultural products, the importance of taking into account the non-agricultural product when overall water budget is considered. Duarte et al. (2016) evaluate the virtual water trade at a continental scale for the period of 1965-2010, in which they classified North America as the major net exporter of virtual water. Later, studies assessing virtual water flows of the countries with the rest of the world appeared to show the importance of virtual water concept, as an awareness indicator, in the analysis of the objectives of the national policy of the water shortage. Since the water shortage problem is a vulnerable political issue in the Middle East region, El-Sadek (2011) emphasizes the major role of the virtual water concept, as a component of the Integrated Water Resources Management, in the enhancement of the internal and external water use efficiency. The Middle East region has to import virtual water in order to ensure food security of their countries. For instance, the Egyptian food import led to 14*10³ m³ of virtual water import. The results of the study shows the Arab countries should promote their scarce water value through producing a high value crop such as horticulture instead of cotton or rice which are water intensive and low-value crops. Tamea et al. (2013) in their research evaluated the Italian virtual water balance on time and space during 1986-2010. A geographical identification of virtual water flows was then implemented. This study shows that the food trade in the world is being scaled relative to domestic production. In Italy, import of virtual water recorded an increase of 26% between 1986 and 2010. These estimates rank Italy among the most net virtual water importers country. While, Sun et al. (2013) focused on virtual water concept relevance, as an economic tool of water productivity, to ensure food security in China. This study treated separately blue and green virtual water contents at different regions. According to Sun, virtual water trade might alleviate water pressure and improve water save in arid regions through food exchange. Grains in China hold more than 50% of green virtual water. Therefore, the regional exchange of grains (wheat, maize and rice) generate 11.47 Gm³ of green virtual water save. Authors suggested encouraging the grain-sown in southern regions in order to enhance green water and ensure more water savings.

In the context of overuse of the fresh water resource and the necessity of increasing agricultural productivity in Iran, the relationship between water scarcity and virtual water import at a national level was evaluated by Mohammadi et al. (2014). In this study, authors noted that the Iranian exported goods hold high volumes of water. On the other hand, low water intensity goods with a high added value are imported. Therefore, during the period 2001-2008, Iran had water import dependency through the import of 12.7 billion m³. This study affirms then that taking into account virtual water trade in water management policy allows Iran to save 12.7 billion m³ of domestic water resource through food trade. Giving the importance of grain production in China, Sun et al. (2016) examined virtual water flow through grain transfer in order to improve water efficient distribution and reduce water resources stress at regional scale. In this study, results show that Northeast China and Huang-Huai-Hai region are the major virtual water export regions through grain transfer. According to Sun (2016), China saved 48 Gm³ of blue water related to grain virtual water transfer, which represents about 82% of the total water saving. Nevertheless, grain export in Heilongjiang and Inner Mongolia regions increased the water stress index by 138% and 129%, which means that the quantification of virtual water flows may lead to the water redistribution in order to guarantee the sustainability of grain production in China.

3. Methodology for the estimation of virtual water content and flows

To calculate the virtual water trade flows, the following suggested methodology based on Novo (2008), which is in turn based on the one proposed by Hoekstra and Hung (2005), is applied. However, in this paper we build on these existing methodologies by separately considering the green and blue virtual water content. Our methodology is based on two steps: (1) quantification of the virtual water content in the main strategic agricultural commodities; and (2) estimation of the water flows from the agricultural trade balance. Therefore, the originality of our methodology is summarized, first in the use of our own database developed at a country scale. Secondly, in the separate estimation of the green and blue virtual water which has been highlighted only by few studies.

3.1. Estimation of virtual water content

The amount of virtual water consumed by some strategic crops in Tunisia has been calculated using our own database. Our estimation methodology of virtual water includes the following three steps: i) the estimation of monthly water stocks available in soil for cultivation; ii) estimation of monthly actual crop evapo-transpiration (ETR) of commodities, and finally iii) the estimation of virtual water (as expressed in m^3/kg).

The water stock (S_i) available in the soil in the end of each month for crop was estimated as follows:

$$S_{i} = \begin{cases} 0 & ; if \quad S_{i-1} + R\hat{u}_{i} + I_{i} - ETM_{i} \le 0 \\ S_{i-1} + R\hat{u}_{i} + I_{i} - ETM_{i} ; if \quad 0 < S_{i-1} + P\hat{u}_{i} + I_{i} - ETM_{i} < CS^{(m)} \end{cases}$$
(1)
CS ; if $S_{i-1} + P\hat{u}_{i} + I_{i} - ETM_{i}$

Where *i* is subscript of the period (month), refers to the useful rain (the amount of precipitation used by the crop) for the month *i*, $R\hat{u}_i = 0.8 * R_i$, where R_i is the rainfall recorded monthly; ETM_i denoted the monthly maximum evapotranspiration or the water crop requirement. The water crop requirement is calculated from multiplying the potential crop evapotranspiration ET_p with the crop coefficient Kc_i. is the quantity of irrigation water given to crop, in the case of rainfed crop I_i = 0; CS is the storage capacity of soil which depends on soil texture and crop's rooting depth.

The second step is related to the estimation of the annual actual evapotranspiration ETR. The *ETR* is then the sum of monthly actual evapotranspiration ETR_i (mm). The following formula was used for this purpose:

$$ETR_{i} = \begin{cases} R\hat{u}_{i} + I_{i} + S_{i-1} & if \quad R\hat{u}_{i} + I_{i} + S_{i-1} < ETM_{i} \\ ETM_{i} & if \quad R\hat{u}_{i} + I_{i} + S_{i-1} \ge ETM_{i} \end{cases}$$
(2)

Finally, the estimation of virtual water content of primary crops VWC_{pc} (in m³kg⁻¹) is obtained as the ratio between the total actual evapotranspiration ETR (mm ha⁻¹) and crop Yield (kg ha⁻¹),

$$VWC_{pc} = (10 \ ETR) / Y \tag{3}$$

Here, we multiply by 10 the amount of the ETR in order to convert it from millimeter to cubic meter.

Concerning processed products, virtual water content VWC_{nn} , was calculated as by the following estimates:

$$VWC_{pc} = (VWC_{pc} + W_p) / Y_{pp}$$
⁽⁴⁾

Where, denotes the primary crop virtual water content, W_p denotes the water used in the processing cycle and Y_{pp} is the processed product yield.

3.2. Estimation of virtual water flow from trade of agricultural commodities

The virtual water flow is obtained by multiplying trade flows in quantity term by the virtual water content of each crop. The virtual water export and virtual water import is calculated as follows:

$$VW_{exc} = VWC_{c} \times Q_{cex}$$
⁽⁵⁾

$$VW_{imc} = VWC_c \times Q_{cim} \tag{6}$$

$$NVWim = VWim - VWex \tag{7}$$

In which VW_{exc} and VW_{imc} (m³/year) represent respectively the virtual water export and virtual water import, VWC_{c} (m³kg⁻¹) is the virtual water content of each crop c, Q_{cex} and Q_{cim} denotes the quantity (ton/year) of exported and imported crops c.

The balance of virtual water, also called "Net virtual water import" $NVWi_m$ is the result of virtual water import minus virtual water export. Therefore, a country might be a net "exporter" of water if the result is positive and a net "importer" of water if the result is negative.

3.3. Data sources

Some data such as irrigation water quantities per crop, crop yields, and monthly amount of rainfall were used to calculate the virtual water content. This data was collected within the framework of "virtual water and food security", where a field surveys were conducted during the crop year 2012-2013 The survey included the twenty four governorates which are aggregated into four regions (Northwest (NW), Central west (Cw), Central and South-East (CSE) and Southwest (Sw)) in our survey, we considered a stratified random selection of four farm types in each governorate based on their size (0-5ha; 5-20ha, 20-50ha and more 50ha), five bio climatic area: Humid Sub-Humid (HSH), Cold Semi-Arid (CSA), Hot Semi-Arid (HAS), Arid (A) and Saharan (S). Our database includes average technical and economic data of the main crops grown (strategic crops and those concerned with international trade) in Tunisia. Our survey was through a farm management follow-up. Samples were determined considering the bioclimatic area, farm type, the conduit system (rain fed and irrigated) and the main crops of each area specifically involved in international trade. The farm type model refers to the characterization of the farm by its size. The technical and economic data are normalized for one hectare and included; i) a general crop description (type, variety, conduit system, agroclimatic area, etc.); ii) revenue (products and by-products); iii) variable costs (mechanization, labor, fertilizer, phytosanitary treatment, cost of water, transport, etc.); iv) the gross margin per hectare.



The obtained gross margin per crop and farmer summarizes the revenue and expenditure operations. From the technical and economic sheets by crop and farmer, we could build representative sheets. First, we calculated the crop's representative weighted average sheets in each region and agroclimatic area. Indeed, technical and economic sheets are not limited to estimating gross margins but they were also used to estimate the real cost of production and the crop's profitability. It provides also water demand per hectare per crop which would allow farmers' awareness on the importance of water management and offer an opportunity to enhance water value through the choice of the appropriate farming systems. Obtained data were validated first at a regional scale by the Regional Commissions for Agricultural Development and secondary at a national scale by the Ministry of Agriculture.

Climatic data such as crop coefficient value per crop (Kc) was taken from FAO database, the potential crop evapotranspiration value (ET_{p}) are from National Institute of Meteorology database. Finally, the estimated data of virtual water content was associated to data related to the foreign agricultural trade in order to quantify the water flows embedded into this trade. Trade data of different agricultural commodities was expressed in quantities (ton/year) of exported and imported crop and was collected from the Tunisian Ministry of Agriculture (2013), as well as from the National Institute of Statistics of Tunisia (INS).

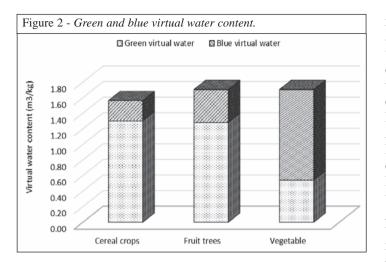
4. Results

4.1. Virtual water content

This section will represent the results obtained based on calculations of virtual water content, separated into green and blue water content for a large number of crops during the crop year 2012-2013. The results showed that the virtual water content depends on several factors, such as crop, production system (rain-fed or irrigated), and yield fluctuation.

Regarding the primary crops and in the case of grain, the virtual water content in rain-fed agriculture is higher than the virtual water content in irrigated agriculture which is due to low yield crop in rain-fed area. Nevertheless, the part of green virtual water content of grain is more significant and represents 80% of the total virtual water content since the grain is cultivated in winter period, then crop water requirements are mainly satisfied with green water obtained from precipitation. Unlike grain, the blue virtual water content of vegetable represents around 60% of the total virtual water content due to a couple of reasons such as the period of cultivation which is summer wherein the crop water requirement is the highest (Figure 2).

In order to achieve the main virtual water perspective through saving water, in environment terms, and reach higher water use efficiency, in economic terms, it will be recommended to deflect to the production of low virtual water content crop which means high water productivity crop. Considering the Tunisian case, it is recommended then to substitute peppers, which hold 0.35m³/kg of virtual water, by tomato which only holds 0.09m³/kg of virtual water. And considering the rational allocation of water re-



source between country's regions, virtual water content estimation may have an important effect. For instance, it is much more profitable to cultivate potato in the central region of Tunisia, which holds a low virtual water content $(0.098m^3/kg)$ comparing to the North $(0.157 m^3/kg)$. Unlike citrus that is to be cultivated in country's northern region since it holds less virtual water content.

| n | Dnwg"xktwcn"y cvgt" eqpvgpv"*o ⁵ 1mi +" | l tggp"xktwvcn"ycvgt" eqpvgpv*o ⁵ 1mi+" | Vqvcn'xktwvcn'y cvgt" eqpvgpv"*o ⁵ 1mi+" |
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| "Fwtwo"yjgcv"*kttkicvgf+" | 2058" | 208; " | 3027 |
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| "Qnlxgu"*tckphgf+" | 2022" | 3082" | 3082 |
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| ltorgu"*kttkicvgf+" | 202; " | 2028" | 2037 |
| Ekutwu/ocn.ckug"*kttkicvgf+" | 2038" | 2034" | 204: |
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Regarding processed products, it holds a higher amount of virtual water than primary crops, since a ton of olive oil holds 7400 m^3 of virtual water and a ton of canned tomato holds 6000 m^3 of virtual water (Table 1).

4.2. Differences of virtual water content between regions and agro-climatic areas

Some variability of the virtual water content of the selected crops in Tunisia is also observed between different bioclimatic areas of the country. In this section we are reporting some of this variability, which might be useful for alleviating pressure on water resource in relevant regions. Our results are showing that tomato is grown in four bioclimatic areas of Tunisia. The lowest VWC of tomato is equal to 0.063 m³/kg and is registered in the Northern Humid Sub-Humid humid region. The same crop holds about 0.10 m³/kg of water in the arid areas of central west Tunisia. Therefore, it will be worthy to think about replacing tomato in arid areas by other crops that hold low virtual water content, and provides similar or higher monetary value. Similarly, olive groves are also grown in three bioclimatic areas (see Figure 1) of Tunisia. Our results show that rain-fed olive grove consume more water in the northern CSA and HAS regions with a VWC of 0.20 m³/kg of olives compared to $0.12 \text{ m}^3/\text{kg}$ in the central and southern Arid regions. In fact, the low VWC in arid region is mainly explained by the low crop yield in this area. Concerning cereals, it is shown that irrigated durum wheat consumes less virtual water in the northwest HSH area of Tunisia with a value of 0.08 m³/kg compared to durum wheat grown in the CSA and HSA areas. Another remark which we can draw from this comparison is related to the fact that irrigated tree crops (Figure 3.b) have generally a higher content of virtual water compared to the vegetable crops (Figure 3.c).

4.3. Virtual water flows embedded in agricultural trade

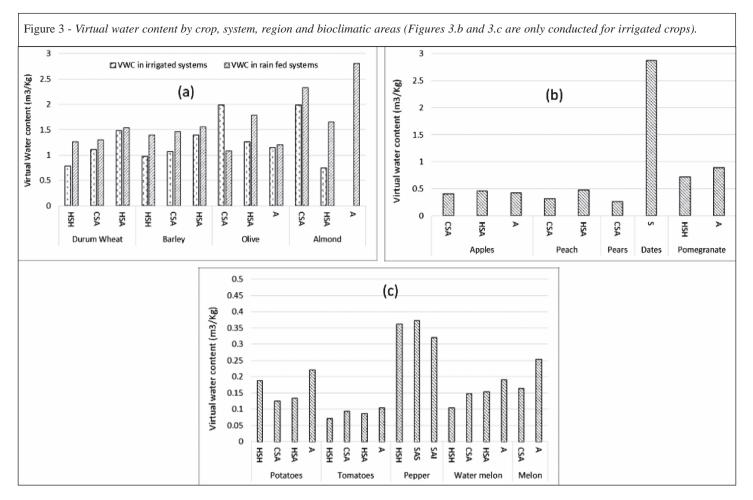
Concerning virtual water exports, the commodities covered by this analysis are as follows: olive oil, date palms, citrus, fresh tomato and watermelon. Olive oil and dates are

> the major commodities providing value for the agricultural exports in Tunisia. The results obtained show that, more than 80% of the virtual water exported is blue virtual water. Then, by exporting 145.900 tons of olive oil and 97.800 tons of date palms, Tunisia exports respectively 1079.6 Million cubic meters and 283.62 Million cubic meters of virtual water; this suggests that Tunisia is a net virtual water exporter through olive oil and date palms trade (table 2).

> The virtual water export and, more precisely, blue virtual water export means obviously losing national water. Nevertheless, to preserve water resources it is preferable to export

commodities holding a low virtual water content or to export commodities in which green virtual water is higher than blue virtual water. But in this context, it is not possible to suggest for Tunisia not to export olive oil, since it may deeply affect the agricultural trade balance and consequently the country's food security.

The calculation of virtual water import will be limited to the following crops: durum wheat, soft wheat, barley and potatoes. The choice of these crops was due to limited data especially in case of vegetable oils of which Tunisia is very dependent on international markets. With the exception of vegetable oils, Tunisian virtual water import is mainly generated through the trade of cereals, especially barley and bread wheat import. According to Chapagain and Hoekstra (2003), Tunisia is saving respectively 2901.7 Million cubic meters and 3.14 Million cubic meters of water resources, by importing 2146.600 tons of cereals and 15.7 thousand tons of potato (Table 2).



| Table 2 - Flows of virtual water embedded in main exchanged agricultural commodities (1000 m ³). | | | | |
|--|-------------------------------|---------------------------|-------------------------------|--|
| Xkt wycri'y cygt "gzr qt v" | | Xkt w.crly cvgt "korqt v" | | |
| Eqooqfk/{" | Xcnvg"*3222"o ⁵ +" | Eqooqfkv{" | Xcnvg"*3222"o ⁵ +" | |
| Qrlxg"qkr" | 329; 882" | Fwtwo"yjgcv"‴ | 787782" | |
| Fcvg"r cno u" | 4: 5842" | Dtgcf"yjgcv" | 338; 6: 2" | |
| Ekxt wu" | 8582" | Dctng{" | 3385772" | |
| Vqo cvq" | 45; 2" | Rqvcvq" | 5362" | |
| Y cvgt "o gnqp" | 3; : 2" | " | " | |

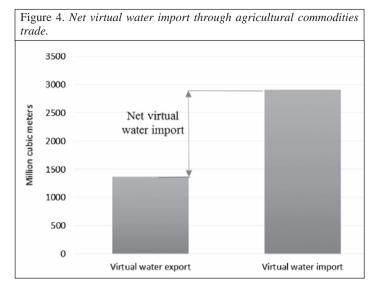
I commodities (1000 m³).ures of virtual water content of
some agricultural commodities in
China. According to Sun (2013),
wheat in China holds around 1.071
m³ of water per kg; while in
Tunisia, our results indicate that
wheat hold 1.120 m³ per kg. How-
ever, while the Tunisian wheat
holds around 80% of green water,
wheat in China only holds 60% of
this type of water. On the other hand, our results concern-

However, locally produced cereals hold 80% of green virtual water and reach 100% in a wet year. However, in the case of Tunisia, the import of grain is not aiming to save water but is mainly due to a shortage of domestic grain supply compared to the domestic demand. Taking into account only exchanged pre-selected commodities, and as mentioned in Figure 4, the net virtual water import of Tunisia is calculated as being negative and equal to -1530860 Million cubic meters. The negative net virtual water import leads to conclude that Tunisia is a net virtual water importer.

5. Discussion

According to Hoekstra (2003), the virtual water content depends on several factors such as the place and the period of production, the production method and the associated efficiency of the use of water. Our results show similar figing the contribution of green water to the agricultural production are close to those obtained by Meknnen and Hoekstra (2011), Chahed *et al.* (2015) and Zoumides *et al.* (2014). Results from Chahed *et al.* (2015) show that during the period 2006-2010, 85% virtual water content of a set of selected crops in Tunisia (see Ref. for more details) was green water. Zoumides *et al.* (2014) showed that 87% of total water equivalent of crop supply in Cyprus is primarily green water.

The first result of our study highlights importance of green water in Tunisian agriculture through the quantification of the virtual green water content. Results show that commodities such as olives, almond, oats and barley are among the crops with higher share of green water content



compared to the share of blue water (Chouchane *et al.*, 2013). Most of these crops are not traded (exported) and are consumed locally. Concerning virtual water trade, our results show that Tunisia is essentially exporting blue water. This is especially due to the high contribution of water intensive crops such as dates and olive oil to the agricultural export of Tunisia. Olive oil does not require blue water for the production of olives but does consume a lot of it during its processing. On the other hand, Tunisia is importing virtual water through the import of grain. This is preserving its green water and importing this same type of virtual water since it is mostly indicated that top grain exporters of the world are actually exporting green virtual water.

Information generated by comparing the virtual water content among crops in different regions and systems (rainfed and irrigated) might be highly useful for policy makers to investigate the possibility to promote specific crops in specific regions. Such a policy can be considered within the set of water demand management instruments adopted by the Tunisian government, and may in turn promote better allocation of water resource and enhance its durability. Crops should in fact be promoted in the bioclimatic areas where they are consuming the least of virtual water. For instance, it is recommended to encourage the cultivation of grains in the Northern regions instead of central and Southern regions (Sun, 2016). Then, these guidelines may contribute to water save especially groundwater which is overused in some regions in Tunisia. Therefore, estimating VWC provides an opportunity for a new mapping of agricultural systems and for a better reallocation of water resources among regions.

Final results of the paper show that Tunisia holds a negative water equivalent balance of its agro-food exchange, which is to say that Tunisia is a net virtual water importer and is saving water through its trade. Nevertheless, the export of intensive blue water consuming crops should be given consideration (Chouchane *et al.*, 2013). These results can be used to promote more efficient water use and organized value chains of the highest blue water consuming crops in Tunisia. This will be a pre-requisite for enhancing the value of blue water used for these productions, and allow more equitable cost sharing in case higher taxes for blue water might be applied.

6. Conclusion

This paper was exploring the scope of the virtual water concept to assist efforts of enhancing water resources management in Tunisia. The concept of virtual water was mainly introduced to: i) quantify and compare crops virtual water content in different bioclimatic areas and agricultural systems of Tunisia; and to ii) provide some guidelines for better water allocations through optimized cropping patterns based on their respective virtual water content. In addition to that, the concept of virtual water trade was also explored in this study through comparison of virtual water content among the main exported and imported agricultural commodities of Tunisia.

Our results show that green water is a major component of virtual water content of cereal crops, including wheat, barley, and oats. This is valid for both irrigated and rainfed systems. On the other hand, vegetable crops were found to have a higher content of blue virtual water compared to cereals. It is also worth noting that some processed commodities, such as olive oil and canned tomatoes are consuming much blue water for their transformation and processing, compared to the green water effectively assessed for their production. Results also show that some differences of VWC exist among the same crops cultivated in different bioclimatic areas. This difference is due to the fact that yields of these crops are different among regions, but also to the level of specialization and management practices of farmers in these regions. We argue that these differences can be used to assist policy making for better allocation of water resource and enhancing its durability. Specific crops should be promoted in the bioclimatic areas where they are consuming the least of virtual water. Finally, it was also shown that Tunisia is a net importer of virtual water. But we believe this is not intentional and is simply due to its dependency from international markets for the import of many necessary food commodities such as cereals, animal feeds, and vegetable oils.

The concept and results presented in this study can assist policy makers for setting effective water and trade policies that may ensure an enhanced balance between water and food security, especially in this period where Tunisia is negotiating a final free agricultural trade agreement with the European Union. Hence, integrated water resources management including new agricultural policies and institutional change that create more incentives for producers are needed for sustainable management of water resource and securing water for the future in Tunisia.

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